

## Message Text

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ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 AID-05 CIAE-00 FRB-01 INR-07

NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06 SP-02 CIEP-02

LAB-04 SIL-01 OMB-01 /066 W  
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R 111803Z NOV 76

FM AMEMBASSY CARACAS

TO USDOC WASHDC

INFO SECSTATE WASHDC 5577

UNCLAS CARACAS 13332

PASS TO OED/MEPD, OIM/BREWER AND EXIMBANK

E.O. 11652: N/A

TAGS: BENC; EMIN; VE

SUBJ: MAJOR PROJECT: INTERALUMINA, ALUMINA PLANT

1. PROJECT NAME: INTERALUMINA.

2. BRIEF DESCRIPTION: PLANT TO PRODUCE ALUMINA FROM IMPORTED BAUXITE. CAPACITY ONE MILLION TONS PER YEAR. ##0,000 TONS OF ALUMINA TO BE USED BY DOMESTIC ALUMINUM PLANTS, VENALUM AND ALCASA. REMAINING 200,000 TONS FOR EXPORT TO ALUSUISSE. PLANT SI JOINT VENTURE OF CVG (85PERCENT INTEREST) AND GRUPO ALUSUISSE (15PERCENT). 40 TO 50PERCENT OF PLANT EQUIPMENT MUST BE IMPORTED, INCLUDING:

(A) FOUR LOW-PRESSURE (26 KILOGRAMS PER SQUARE CM) STEAM BOILER UNITS WITH CAPACITY OF 200 TONS PER HOUR EACH AND ASSOCIATED EQUIPMENT.

(B) WATER TREATMENT EQUIPMENT.

(C) STANDBY GENERATOR UNITS (CAPACITY 6 MVA).

(D) ROTARY BALL GRINDING MILLS.

(E) PUMPS, INCLUDING SLURRY PUMPS

(F) VALVES.

(G) RAKER MECHANISMS FOR THICKENERS (100 FT. DIAMETER).

(H) CALCINATION PLANT.

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(I) INSTRUMENTATION AND CONTROL EQUIPMENT.

(3) PROJECT MANAGER: US PROCUREMENT IS BEING HANDLED BY  
ALUSUISSE SUBSIDIARY:  
HEYWARD ROBINSON CO. INC.  
100 CHURCH STREET  
NEW YORK, N.Y. 10007  
TELE.: (212) 964-7566  
PROJECT DIRECTOR: KEN GILBERT.

4. BID DATES: INTERESTED SUPPLIERS SHOULD CONTACT PROJECT  
MANAGER ASAP WITH INFORMATION ON EQUIPMENT. HEYWARD ROBINSON  
HAS ALREADY CONTACTED SOME SUPPLIERS OF MAJOR EQUIPMENT, BUT  
PRELIMINARY CONTACTS WITH SUPPLIERS OF BOTH MAJOR AND AUXILIARY  
EQUIPMENT ARE STILL BEING MADE.

5. ESTIMATED PROJECT COST: 500 TO 600 MILLION DOLLARS.

6. COMPETITIVE FACTORS: WHILE KEYWARD ROBINSON IS SOLICITING  
QUOTATIONS FROM US FIRMS, ANOTHER SPECIAL ALUSUISSE OFFICE IN  
SWITZERLAND IS SCREENING EUROPEAN SUPPLIERS. ACCORDING TO  
PETER O. BOHI, DIRECTOR OF ENGINEERING IN CARACAS, US FIRMS  
HAVE A GOOD CHANCE TO WIN ON EQUIPMENT INCORPORATING SPECIALIZED  
TECHNOLOGY. HOWEVER, AVAILABILITY OF EXPORT CREDIT WILL BE  
IMPORTANT IN DETERMINING FINAL SELECTION.  
VAKY

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ALUMINUM, PROGRAMS (PROJECTS), JOINT VENTURES, INDUSTRIAL PLANTS, PROPOSALS (BID), INDUSTRIAL INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 NOV 1976  
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**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Disposition History:** n/a  
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**Document Unique ID:** 00  
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**Office:** ACTION EB  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: INTERALUMINA, ALUMINA PLANT  
**TAGS:** BENC, EMIN, VE, US  
**To:** COM  
**Type:** TE  
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